

## Disclaimer

This presentation has been prepared by Genus plc ("Genus" or "the Company") and has not been independently verified. Genus is solely responsible for the contents of this document and has taken all reasonable care to ensure that the facts stated herein are true and accurate in all material respects and that there are no material facts the omission of which would make misleading any statement in this document whether of fact or opinion.

While the information contained in this presentation has been provided in good faith, neither the Company, nor any of their advisers, representatives, officers, agents or employees makes any representation, warranty or undertaking, express or implied, in respect of this presentation and no responsibility or liability is accepted by any of them as to the accuracy, completeness or reasonableness of the information provided. The issue of this presentation to the recipient does not create any obligation on the part of the issuer to provide the recipient access to any additional information or to update this presentation or any additional information or to correct any inaccuracies in this presentation or any additional information which may become apparent. The recipient should conduct its own investigation into the Company and of any other information contained in the presentation.

This presentation is for information purposes only and does not constitute, and shall not be interpreted as, either an offer for sale, prospectus, invitation to subscribe for shares or debentures in the Company, or as the basis of a contract.

This presentation has been prepared on the basis that it will only be made available to investment professionals and is thereby exempt from the provisions of s21 of the Financial Services and Markets Act 2000.



## Overview & Headlines

Jorgen Kokke

**Chief Executive Officer** 

### **CEO Overview**

#### Strong performance, good strategic progress achieved



## Continued growth in porcine, accelerated JV in China

- PIC ex-China; strong royalty revenue and adjusted operating profit growth
- PIC China: Accelerated porcine joint venture formation with our Chinese partner, Beijing Capital Agribusiness; gross receipt of US\$160m upon completion and accelerated timeline for US\$7.5m of remaining milestone payments



Deliver successful commercialisation of our PRP gene edit and deliver attractive returns from R&D

- U.S. FDA: Landmark PRP gene edit approval received in April 2025
- Good continuing progress with regulators in Canada, Mexico, Japan, China and other international regulators



Drive greater value from bovine

- By the end of FY25, VAP Phase 1 and 2 delivered £21m of annualised benefit with margin, cash flow and ROIC improvement
- Phase 3 initiated, targeting £6m of benefit in-year and £9m annualised run-rate

## **FY25 Headlines**

#### Financial performance<sup>1</sup>

Revenue

£672.8m

(+1%)

Adj. profit before tax<sup>2</sup>

£74.3m

Adj. operating profit including JVs<sup>2</sup>

£93.1m

(+19%)

Full year dividend maintained

32.0p

per share



<sup>1.</sup> Growth rates based on actual currency

<sup>2.</sup> Includes net £3.7m milestone receipt following FDA approval for PRP gene edit

### H1 Market Outlook

#### FY26 H1 Outlook: Generally stable





#### FY25 REGIONAL HIGHLIGHTS

6

- Americas: Good margins for pork producers over the period
- Europe: Continued disease challenges for customers in specific countries
- Asia ex-China: Disease challenges for customers in specific regions
- China: Relatively stable pork producer profitability

- North America & Europe: Dairy and beef producers profitable over the period
- Brazil: Weak but stable market for beef producers
- China: Dairy sector continued to be very challenged

#### FY26 H1 MARKET OUTLOOK<sup>1</sup>

- Generally stable
- Customer disease challenges in Europe

- Generally stable
- · China dairy remains weak
- ABS China headwind from the restriction of U.S. bovine genetic imports

## Sustainability

Genus has a significant positive impact on industry sustainability

## Certified & quantifiable sustainability benefits

- In FY25, PIC's European Life Cycle Assessment ("LCA") showed that conventional PIC genetics reduce emissions by greater than 7% compared to the industry average
- PIC's North American LCA (FY24) also showed that PIC genetics reduce emissions by greater than 7% compared to the industry average
- ABS's UK and U.S. LCA showed that NuEra's beef-on-dairy genetics reduced climate change impact by potentially 4% to 9% relative to benchmark genetics





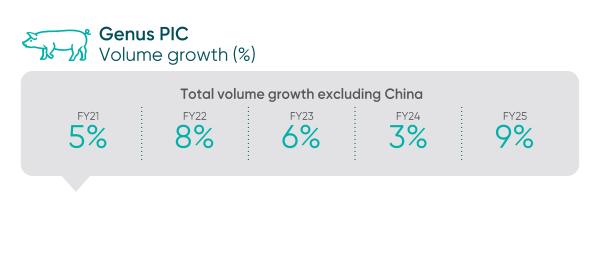
## Financial Results

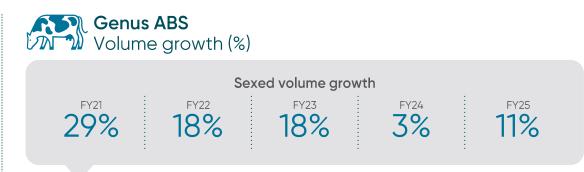
**Andy Russell** 

**Chief Financial Officer** 

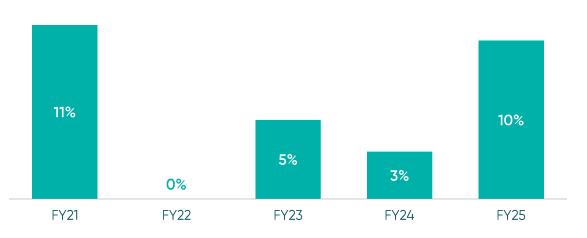
## Volume Growth

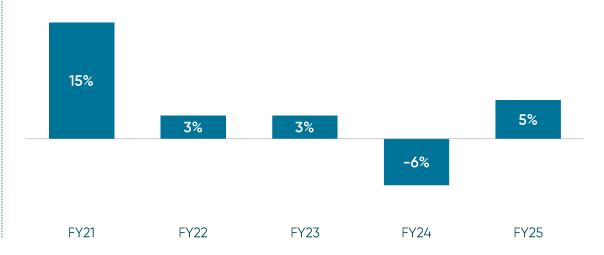
Strong volume growth in porcine, improved bovine volume trend and continued mix shift to sexed





**Financial Results** 

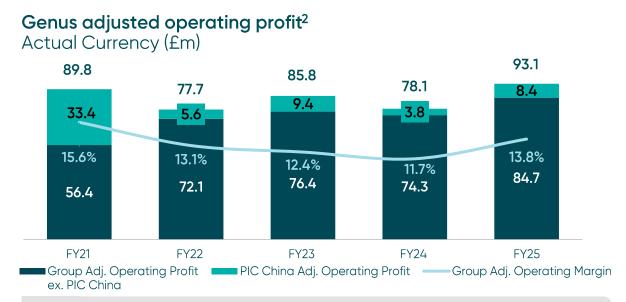




10 Overview & Headlines Financial Results Strategy & Outlook

## Genus Adjusted Profit Performance

£m	FY25 actual	FY24 actual	% Change actual	% Change constant <sup>1</sup>
Genus PIC	111.9	103.6	8%	16%
Genus ABS	19.5	14.0	39%	53%
R&D	(16.5)	(21.8)	24%	22%
Central	(21.8)	(17.7)	(23)%	(29)%
Adj. operating profit <sup>2</sup>	93.1	78.1	19%	30%
Net financing costs	(18.8)	(18.3)	(3)%	(3)%
Adj. profit before tax	74.3	59.8	24%	38%
Adjusted earnings per share (pence)	81.8	65.5	25%	39%



- Record Group FY adj. operating profit driven by broad based progress
- Net £3.7m milestone receipt from BCA following FDA approval for PRP gene edit
- Excluding net milestone receipt, PIC's adj. operating profit grew 12% and Group adj. operating profit grew 25%, in constant currency
- Group margin up 210bps from ABS VAP benefits, R&D strategic review and PIC operating leverage
- Significant FX impact on translation (£8.5m) due to strengthening GBP

<sup>1.</sup> Constant currency percentage movements in this presentation are calculated by restating the results for the year ended 30 June 2025 at the average exchange rates applied to adjusted operating profit for the year ended 30 June 2024 2. Operating profit and Operating Margin represents adjusted operating results including joint ventures

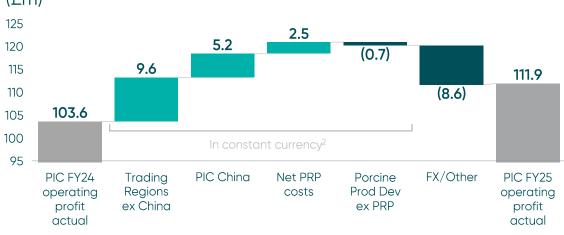
### Genus PIC



#### Adjusted operating profit<sup>1</sup> performance (£m)

	FY25 actual	FY24 actual	% Change	
	£m	£m	Actual Currency	Constant Currency
Revenue	362.9	352.5	3%	8%
Adjusted operating profit <sup>1</sup>	111.9	103.6	8%	16%
Adjusted operating margin <sup>1</sup>	27.6%	26.6%	1.0pts	1.3pts

#### Full year adjusted operating profit bridge<sup>1,2</sup> (£m)



- Strong Americas performance drove growth in Trading Regions ex-China
- PIC China improvement driven by greater by-product revenue and modest royalty revenue growth
- £2.5m reduction in PRP costs includes a £1.2m increase in underlying PRP costs offset by net £3.7m milestone receipt following FDA approval
- Significant FX impact on translation (£7.9m) due to strengthening GBP

Adjusted operating profit includes joint ventures. Adjusted operating margin excludes joint ventures

Bridge items are in constant currency and calculated by restating the results for the year ended 30 June 2024. The FX difference is included within FX / Other

## **Genus PIC**





#### Latin America

+14%

+1% in actual currency

- Royalty revenue growth 11%
- Volume growth 15%
- Strong royalty growth in Mexico and Andina, coupled with higher JV revenue from Brazil

#### **EMEA**

-4%

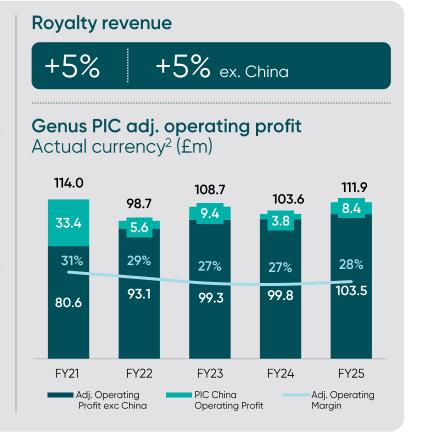
- Royalty revenue growth 1%
- Volume growth 1%
- Favourable performances in Germany, Spain and Romania, weaker sales in Russia as a result of challenging market conditions

#### Asia

+70%

+29% ex. China

- Royalty revenue 12% higher and volume growth 30%
- PIC China: 12 new royalty customers signed (now 25 new royalty customers signed over the last 2 years)
- Strong Asia ex-China volume growth of +34% driven by Philippines, Vietnam and S. Korea



Constant currence

2. Adjusted operating profit includes joint ventures, Adjusted operating margin excludes joint ventures Note: All % changes represent growth in constant currency unless otherwise stated

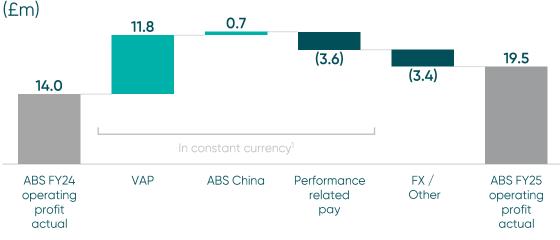
## Genus ABS



#### Adjusted operating profit performance (£m)

	FY25 actual	FY24 actual	% Change	
	£m	£m	Actual Currency	Constant Currency
Revenue	307.7	314.9	(2%)	2%
Adjusted operating profit <sup>1</sup>	19.5	14.0	39%	53%
Adjusted operating margin <sup>1</sup>	6.3%	4.4%	1.9pts	2.2pts

#### Full year adjusted operating profit bridge<sup>1</sup>

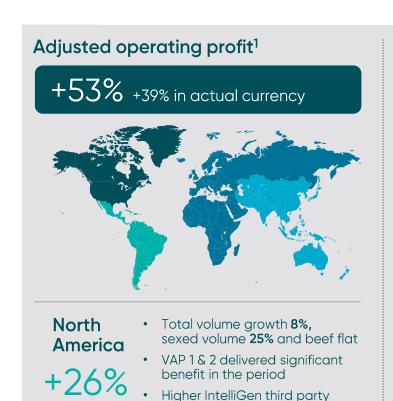


- · Dairy conventional volume growth in low-price markets, and strong sexed growth offset by continuing weakness in Brazil beef
- VAP Phase 1 delivered £3.8m of benefit in FY25; total annualised benefit of £11m
- VAP Phase 2 delivered £8.0m of benefit in FY25; annualised benefit of £10m expected
- ABS China adj. operating profit improved in H2 vs H1 albeit due to a short-term sales increase following China's restriction on U.S. bovine genetic imports
- Significant FX impact on translation (£2.0m) due to strengthening of GBP

<sup>1.</sup> Bridge items are in constant currency calculated by restating the results for the year ended 30 June 2024. The FX difference is included within FX / Other

## **Genus ABS**





Latin America

-6%

-20% in actual currency

- Total volume growth was -2%, sexed volume 7% and beef -6%
- Better dairy market conditions drove greater adoption of sexed genetics
- Beef cycle stabilised but demand for beef genetics remains subdued; Brazil beef volume -4%

**EMEA** 

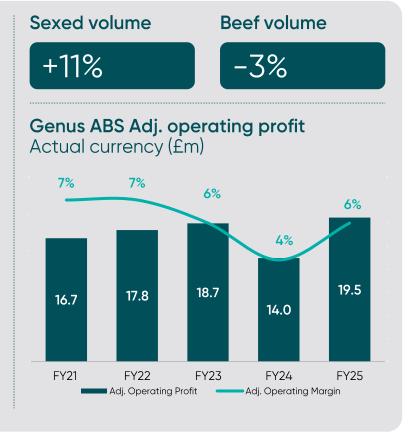
+21%

- Total volume growth 2%, sexed volume 11%, beef -3%
- VAP 2 delivered significant benefit in the period
- Strong sexed volume growth in Russia and higher volume from existing IntelliGen customers

Asia

-4%

- Total volume growth 10%, sexed volume flat
- Strong conventional volume growth in India, at low price points
- China dairy sector continues to be challenged; restrictions on genetic imports from the U.S. currently in place



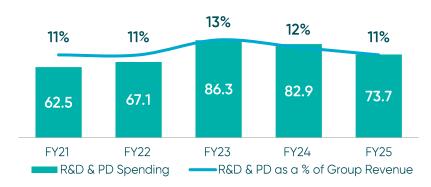
and new contract wins

volumes from existing customers

<sup>1.</sup> Constant currency. Note: All % changes represent growth in constant currency unless otherwise stated

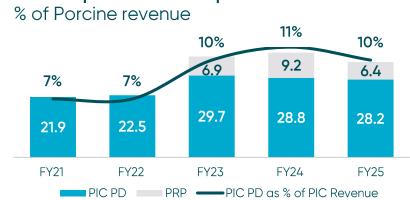
## Genus Research and Product Development

## Genus research and product development % of Genus revenue



Genus continues to invest substantially in research and product development

#### Porcine product development

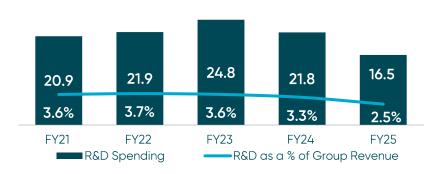


Lower PRP costs due to £3.7m net FDA approval linked milestone receipts and payments

Underlying PRP costs expected to increase in FY26<sup>1</sup>

#### Genus research

% of Genus revenue

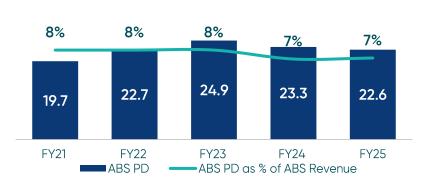


Lower Research expenditure, as planned, to 2.5% of Group revenue due to annualised savings from FY24 Strategic Review

Spend expected to remain stable in FY26; below 3% of Group revenue

#### Bovine product development

% of Bovine revenue



Higher dairy bull depreciation expected in FY26

## **Statutory Income**

	FY25 actual £m	FY24 actual £m	Change actual £m
Adjusted operating profit	81.1	67.0	14.1
Net IAS 41 valuation mvmt on biological assets	(13.3)	(23.2)	9.9
Amortisation of acquired intangible assets	(5.6)	(5.8)	0.2
Impairment of goodwill	(1.5)	_	(1.5)
Share-based payments	(6.9)	(7.0)	0.1
Exceptional items	(11.4)	(24.6)	13.2
Operating profit	42.4	6.4	36.0
Share of post-tax profit of JVs and associates	9.1	19.1	(10.0)
Other gains and losses	(4.2)	(1.7)	(2.5)
Net finance costs	(18.8)	(18.3)	(0.5)
Profit before tax	28.5	5.5	23.0
Taxation	(9.2)	(3.1)	(6.1)
Profit after tax	19.3	2.4	16.9

## Statutory profit before tax £28.5m (FY24: £5.5m)

#### Non-cash impacts

• £13.3m decrease in net IAS 41 biological assets primarily driven by bovine (FY24: £23.2m decrease)

#### **Exceptional items**

 £11.4m expense (FY24: £24.6m); £8.8m VAP restructuring costs, and £1.9m in relation to potential corporate transactions

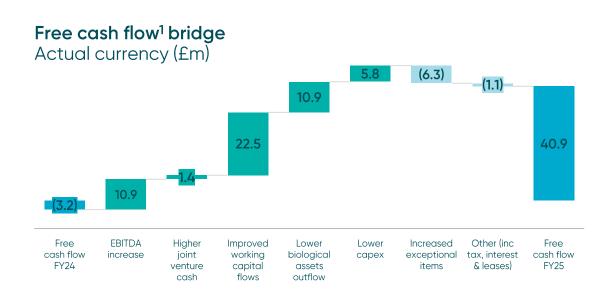
#### **Net finance costs**

• £18.8m expense (FY24: £18.3m) driven by higher average debt, as expected

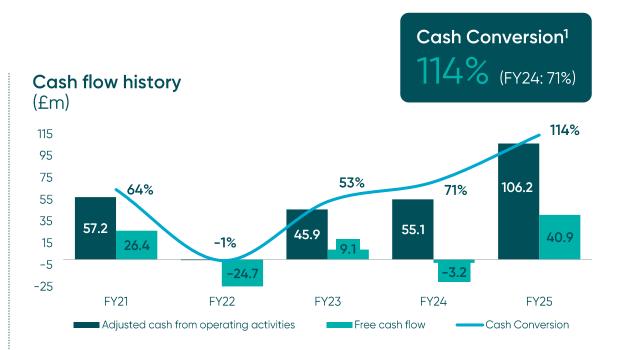
#### **Taxation**

- Adjusted tax rate of 27.5% (FY24: 28.1%)
- Statutory tax rate of 36.7% (FY24: 78.6%)

## Free Cash Flow



- Significantly improved working capital and lower capital expenditure, as planned
- Low biological asset cash outflows, compared with FY24 PIC outflows which included the Aurora nucleus farm restocking and China farm stockings
- As expected, sizable exceptional cash outflows of £24.2m (FY24: £17.9m), including £6.5m related to potential FY24 corporate transactions that are no longer active, £7.9m of ST settlement payments and £8.8m related to ABS VAP



- Record Free Cash Flow and Cash Conversion
- Past the peak of investments; strong Free Cash Flow expected in FY26
- Free Cash Flow of £40.9m includes exceptional outflows of £24.2m (FY24: £17.9m); FY26 exceptionals to be lower and include ABS VAP restructuring costs and final ST settlement payment

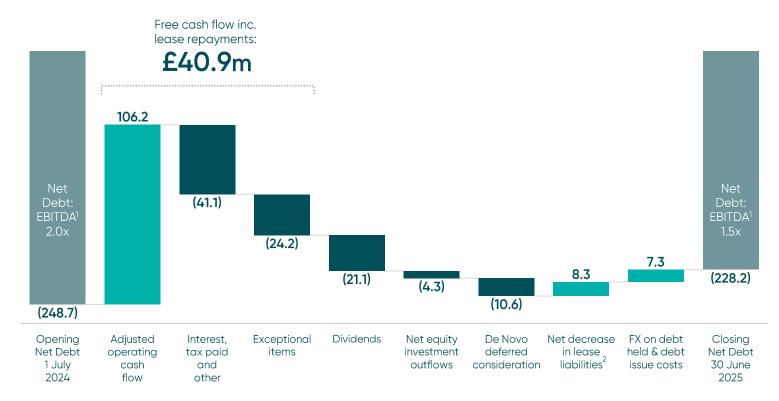
<sup>1.</sup> Free cash flow was redefined in the FY24 full year reporting to also include lease repayments. The Cash flow statement and cash conversion calculation can be found in the Appendices

## **Strong Financial Position**

#### Significant decrease in leverage to 1.5x at June 2025

#### Net debt bridge

Actual currency (£m)



- Net Debt to EBITDA as defined under our debt facility agreement
- During the year Genus acquired £13.2m of De Novo non-controlling interest with £2.6m paid during the year (in equity investments) and £10.6m deferred over 4 years
- Adjusted earnings coverage is equal to adjusted earnings per share (after tax) divided by dividends per share, on a rolling 12-month basis

#### Refinancing completed

- New £220m multi-currency RCF and US\$150m facility, maturing June 2029
- £119.4m headroom at 30 June 2025.
- 1.5x leverage<sup>1</sup> at 30 June, midpoint of taraeted range (1.0 to 2.0x)

#### Return on Adj. Invested Capital

ROIC improved to 14.7% (FY24 11.5%)

#### **IFRS 16 leases**

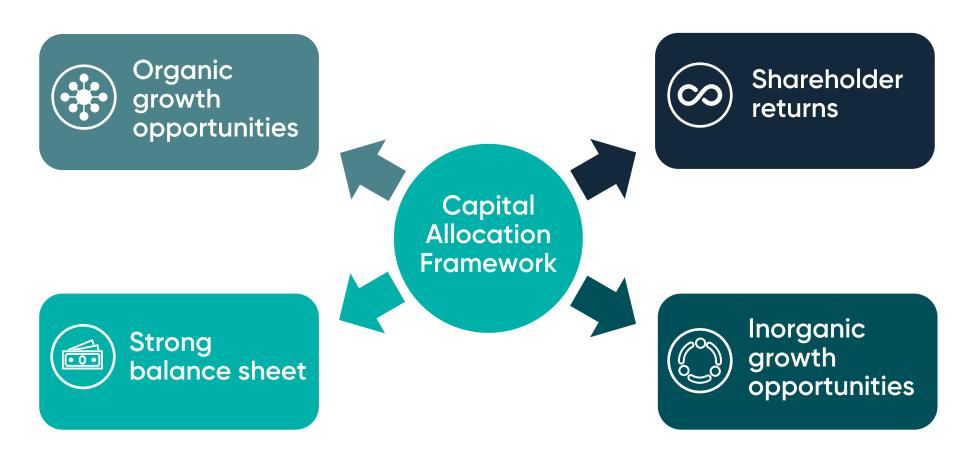
 Net decrease in lease liabilities primarily from LuoDian farm sale into a Joint Venture agreement

#### Final dividend maintained

Adjusted earnings coverage<sup>3</sup> 2.6x

## Capital Allocation

Disciplined framework for capital allocation





# Strategic Progress

Jorgen Kokke

**Chief Executive Officer** 

## **Genus's Strategic Priorities**





Continued growth in porcine, accelerated JV in China





Deliver successful commercialisation of our PRP gene edit and deliver attractive returns from R&D



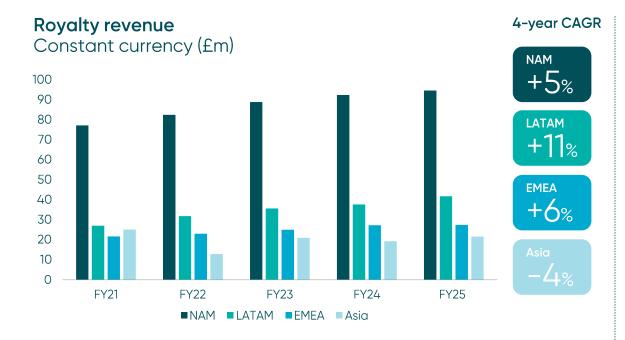


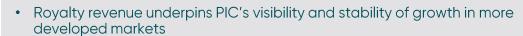
Drive greater value from bovine

## PIC Royalty Revenue

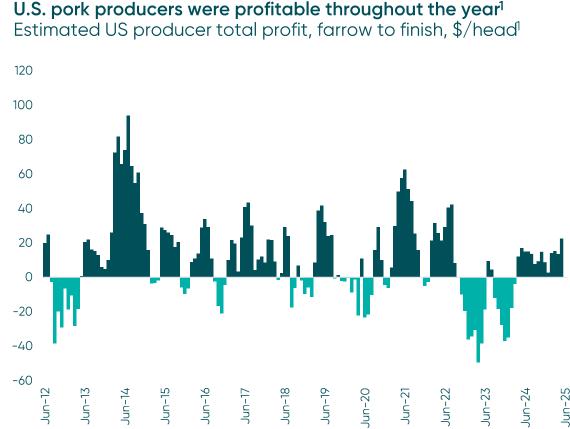
#### **Continued Growth**







 High penetration of the royalty model in NAM (97% of volume), LATAM (70%) and EMEA (80%); growing penetration in ASIA (67%)



<sup>1.</sup> Iowa State University data

### PIC China

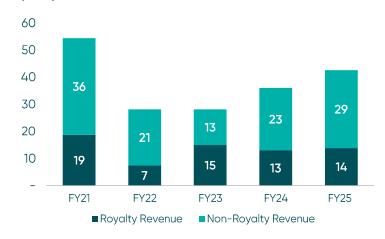
#### Commercial progress winning royalty customers



#### Pig price to corn price ratio<sup>1</sup>

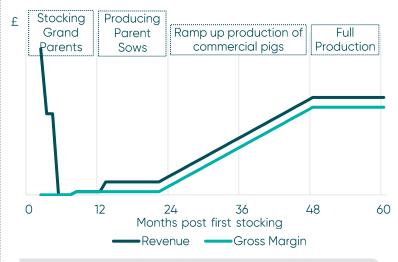


## PIC China royalty<sup>2</sup> vs non-royalty revenue (£m)



- Increase in PIC China profit driven by higher by-product revenue
- 12 new royalty customers signed in FY25;
   25 signed over the last two years
- Strong royalty revenue growth expected in FY26

## Illustrative royalty contract ramp months post first stocking (£m)



- Royalty revenue from a new royalty customer can take up to 4 years to reach financial steady state
- PIC China building its royalty customer base will increase visibility and reduce volatility compared with the up-front model

<sup>1.</sup> Market analysts and policymakers in China often view 6:1 as a "normal" level for the pig price to corn price ratio. Higher values are considered an indicator of profitability
2. FY21 and FY22 exclude a customer refund in China related to historical royalties following changes to commercial terms as referenced in the FY22 investor presentation

Overview & Headlines Financial Results Strategy & Outlook

## Global PRP Regulatory Progress

Landmark U.S. FDA approval; continuing encouraging progress with other international regulators







Brazil

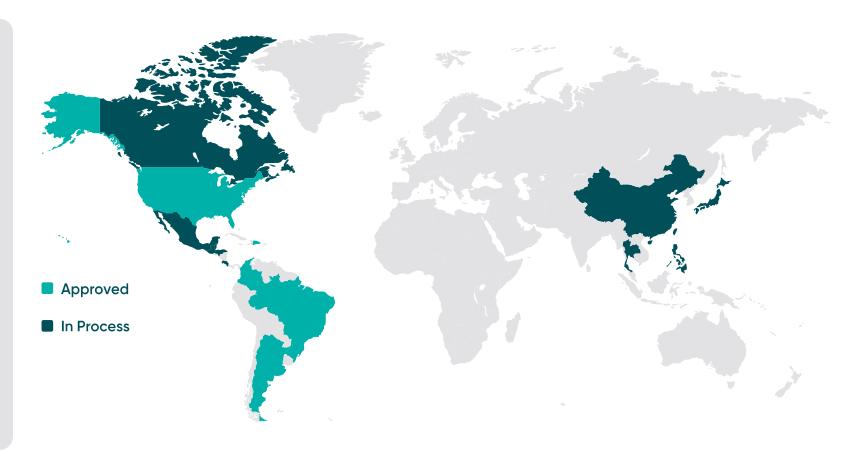
(April 2024)

 Colombia (October 2023)

- Argentina (July 2025)
- USA (April 2025)
- Dominican Republic (March 2025)

#### In process:

- Canada
- Japan
- Mexico
- China



The review and approval of PRP for use in human consumption is through new regulatory processes. Timelines for these regulatory processes are difficult to determine and may vary based upon additional regulatory questions raised under the review process or varying response times from regulators around the world

## **Driving Greater Value From Bovine**

#### Value acceleration programme



Objectives unchanged: Return to growth and improve margin, ROIC and cash generation



**Objectives** 

Accelerate value creation through commercial excellence and resource redeployment

Improve margin, ROIC and cash generation



**Focus Areas** 

Leadership & Organisational Structure

Optimising Value Capture Accelerating Volume Growth

Enhancing Resource Productivity



**Outcomes** 



Improved go-to-market productivity



Better cost leverage



Better margins and higher cash flows

## ABS Value Acceleration Programme Progress

Phases 1 & 2 delivered; Phase 3 commenced





~£30m

Cumulative Expected VAP Phase 1, Phase 2 and Phase 3 Adj. Operating Profit Benefit

#### VAP phase 1:

Realised in FY24 £7.3m

Achieved in FY25 £3.8m

Annualised Op. Profit Benefit

Exceptional cost in FY24

£6.0m

#### **Focus Areas**



Unified global leadership



Pricing governance & value capture

#### VAP phase 2:

Achieved in FY25 £8.0m

Expected in FY26 ~£2m

Expected Annualised Op. Profit Benefit

~£10m

Exceptional cost in FY25

£6.4m

#### **Focus Areas**



Continuing work from Phase 1



Selective Globalisation



Product Allocation & Mix Management

#### VAP phase 3:

Expected in FY26 ~ f 6 m

Expected in FY27 ~£3m

Expected Annualised Op. Profit Benefit

~£9m

Exceptional cost in FY25

£2.4m

Exceptional cost in

~£7m

#### **Focus Areas**



Continuing work from Phases 1 & 2



Reshaping ABS Go-To-Market



Enhanced Commercial Excellence



## Accelerated porcine JV formation in China

Jorgen Kokke

**Chief Executive Officer** 

## Background

May 2019 - Announcement of strategic collaboration with BCA







- Leading Chinese agribusiness with extensive poultry, dairy and porcine breeding interests
- Owned by the Beijing Capital Agribusiness and Food Group (part of the Beijing Municipality), GLP-Youshan Fund and CITIC Agriculture ("CITIC"), a division of one of the largest stateowned conglomerates in China

#### Original scope of the collaboration



Research, develop and obtain regulatory approval for the PRP in China – funded by BCA



Upon Chinese regulatory approval of PRP, BCA would acquire 51% of PIC China and a joint venture would be formed

## Updated agreements with BCA

Upfront value crystallisation and accelerated milestone receipt

#### Terms of the original 2019 agreements

US\$120m -160m To be paid to Genus following the formation of the joint venture post PRP approval in China

US\$20m (US\$12.5m already paid) Upfront and milestone cash payments in relation to certain conditions being fulfilled – including US FDA and MARA approvals. Creditable against future royalties



Genus to receive IP royalties from the joint venture on PRP sales in China



Genus to receive dividends from the joint venture based on Genus's 49% ownership

#### Terms of the updated agreements

US\$160m

Upfront cash consideration payment (expected US\$140m, net of withholding tax, transaction costs, and any further working capital and net debt adjustments)

US\$20m (US\$12.5m already paid) Accelerated receipt of \$7.5m remaining milestone payments. Milestones no longer creditable against future royalties

Royalties

Genus to receive IP royalties from the joint venture on PRP sales in China



Genus to receive dividends from the joint venture based on Genus's 49% ownership

## Key highlights of the new agreements

Joint venture acceleration, in-line with our strategic priorities

- Localises our business and accelerates the long-term growth opportunity for PIC China
- Domestic partner collaboration with BCA, a leading state-backed agribusiness, provides the best possible route to obtain Chinese regulatory approval for PRP
- Higher upfront value crystallisation for Genus as well as accelerated receipt of remaining milestone payments
- Transaction expected to complete in 2026, subject to regulatory approvals for a Chinese state-backed entity
- Net transaction proceeds currently expected to be used for balance sheet deleveraging and potential additional shareholder returns, in line with the Group's capital allocation framework

## PRP progress in China China is the largest scalable market for our technology



#### Significant opportunity

- Significant opportunity based on size of market and size of impact
- ~37m sows in the Chinese market
- ~6x larger than US



#### **Regulatory progress**

- Continued positive progress with Chinese regulatory authorities
- In-country testing of PRPs is underway in preparation for regulatory assessment



#### Joint venture acceleration

Accelerated formation of the joint venture with a domestic partner provides the best route to obtain Chinese regulatory approval for



# Summary & Outlook

Jorgen Kokke

**Chief Executive Officer** 

## Summary & Outlook



Strong financial performance in FY25 and balance sheet deleveraged



PIC growing revenue, profit and margins



Accelerated porcine joint venture in China crystallises value and provides the best route for PRP approval and commercialisation



PRP: Landmark FDA approval, continuing encouraging progress with other international regulators



ABS returned to profit growth; VAP Phase 3 commenced

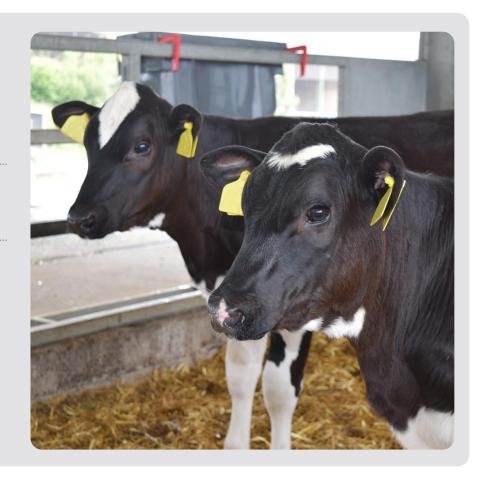


#### Outlook

Market conditions stable albeit caution remains around potential geopolitical-driven market volatility

Broadly neutral currency impact expected in FY26 at current spot rates

Significant FY26 adj. PBT growth in constant currency, in-line with current market expectations











## Appendices

## Illustrative only, Genus Pro-Forma FY25 financials

Assumes BCA transaction completion on 1 July 2024, and net proceeds entirely allocated to pay down debt

£m	Genus (FY25)	PIC China (FY25)	Genus ex- PIC China	49% of PIC China	Debt Repayment	Genus FY25 Pro- Forma (pre- milestone)	Accelerated Milestone Receipts	Genus FY25 Pro-Forma (post- milestone)
Revenue	672.8	41.3	631.5			631.5		631.5
Adj. Operating Profit ex-JVs	81.1 <sup>1</sup>	9.1	72.0			72.0	5.8 <sup>4</sup>	77.8
Share of JVs Profit Before Tax	12.0	(0.7)	12.7	4.2 <sup>2</sup>		16.9		16.9
Adj. Operating Profit inc-JVs	93.1	8.4	84.7	4.2		88.9	5.8	94.7
Net Finance Costs	(18.8)		(18.8)		5.8 <sup>3</sup>	(13.0)		(13.0)
Adj. Profit Before Tax	74.3		65.9	4.2	5.8	75.9	5.8	81.7

Note: This analysis excludes transition costs, fees and future financial impacts between Genus and the joint venture, including technical services provided and receipt of PRP royalties

FY25 adjusted operating profit includes the net £3.7m FDA milestone receipt from BCA
 49% of joint venture Profit Before Tax

<sup>3.</sup> Debt Repayment assumes net proceeds of \$140m, a GBPUSD exchange rate of 1.34, and that the net proceeds are entirely used to pay down Group debt at an average interest rate of 5.5%

<sup>4.</sup> Accelerated Milestone Receipts incorporates \$7.5m of one-time net milestone receipts at a GBPUSD exchange rate of 1.30. It is expected that the accelerated milestone receipts will be included in adjusted earnings as per the treatment of previous milestone payments and receipts

## **Technical Guidance**

Area	FY25	FY26 Expected Impacts
Adjusted Income Statement Items		
Net Interest	£18.8m	£17m - £19m
Effective Tax Rate	27.5%	26% - 28%
Foreign Exchange	£8.5m headwind	Broadly neutral at current rates; see Appendix for sensitivity analysis
ABS VAP Phase 2 benefit to adjusted operating profit	£8.0m	£2m in-year adj. operating profit benefit; £10m annualised benefit
ABS VAP Phase 3 benefit to adjusted operating profit	£0.0m	£6m in-year adj. operating profit benefit; £9m annualised benefit; associated restructuring costs ~£7m
Actual/Estimated Exceptional Items	£11.4m	~£7m related to VAP restructuring costs (Phase 2 and Phase 3), and ~£3m for other costs
Cash Flow Statement Items		
Depreciation & Amortisation	£38.7m	£36m - £38m
Actual/Estimated Exceptional Items	£24.2m	~£4m final payment related to ST settlement agreed in FY24, ~£7m related to Phase 3 VAP restructuring costs and ~£3m for other costs, including the accelerated porcine JV formation in China
Biological assets	£1.3m	-£2m - +£2m
Net Capital Expenditure	£18.2m	£21m - £23m
Preliminary Results Year Ended 30 June 2025		

## **Financial Results**

	FY25 actual £m	FY24 actual £m	% Change actual	% Change constant
Revenue	672.8	668.8	1%	5%
Adjusted operating profit inc. JV	93.1	78.1	19%	30%
Net finance costs	(18.8)	(18.3)	(3)%	(3)%
Adjusted profit before tax	74.3	59.8	24%	38%
Adjusted earnings per share (pence)	81.8	65.5	25%	39%
Dividend per share (pence)	32.0	32.0	-	-

## Free Cash Flow

#### FY25 performance

	FY25 actual £m	FY24 actual £m
Adjusted operating profit inc. JV	93.1	78.1
Less: JV profit and non-controlling interests	(12.0)	(11.1)
Depreciation and amortisation	38.7	41.9
Adjusted EBITDA	119.8	108.9
Cash received from joint ventures	6.1	4.7
Working capital	11.3	(11.2)
Biological assets	1.3	(9.6)
Net capital expenditure	(18.2)	(24.0)
Lease repayments	(14.1)	(13.7)
Adjusted cash generated by operations	106.2	55.1
Cash conversion %	114%	71%
Exceptional items	(24.2)	(17.9)
Pension contributions, provisions & other	(1.6)	(1.4)
Interest and tax paid	(39.5)	(39.0)
Free cash flow inc. lease repayments	40.9	(3.2)
Acquisitions, investments & net JV loans	(4.3)	-
Dividends	(21.1)	(21.0)
Net cash flow before debt repayments	15.5	(24.2)

## **Exchange Rate Sensitivity**



Genus's geographic profile can lead to translational currency impacts



We monitor key rates against GBP



Latest spot rates indicate a broadly neutral profit impact for FY26 compared with average FY25 rates

	FY25 Average <sup>1</sup>	FY25 Closing	Spot at 29 Aug 2025	Profit Sensitivity £m²
Euro	1.19	1.17	1.16	2.2
Mexican Peso	25.8	25.7	25.2	1.9
US Dollar	1.29	1.37	1.35	1.7
Brazilian Real	7.47	7.46	7.33	1.5
Chinese Yuan	9.40	9.84	9.63	1.1
Russian Rouble	117.3	107.4	107.2	0.8

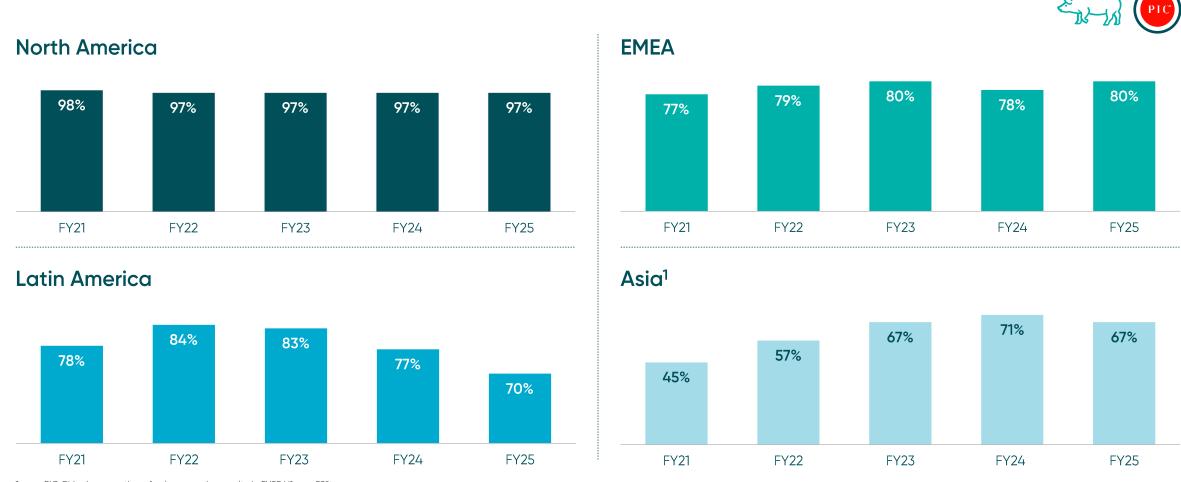
<sup>1.</sup> Weighted average exchange rate based on operating profit inc JV income

<sup>2. 12-</sup>month operating profit impact given a +/- 10% movement in exchange rate, based on FY25 results. FY26 sensitivity may differ based on current trading

## Return on Invested Capital

	FY25	FY24 restated
	£m	£m
Adjusted operating profit inc JV	93.1	78.1
Tax rate	27.5%	28.1%
Adjusted operating profit after tax	67.5	56.2
Equity attributable to owners of the company	476.1	517.8
Add back:		
Net debt	228.2	248.7
Pension liability	6.9	6.6
Related deferred tax	(1.2)	(1.2)
<u>Deduct:</u>		
Biological assets (less historical cost)	(196.3)	(227.7)
Related deferred tax	49.2	55.6
Goodwill	(102.8)	(110.3)
Adjusted invested capital	460.1	489.5
Return on adjusted invested capital	14.7%	11.5%

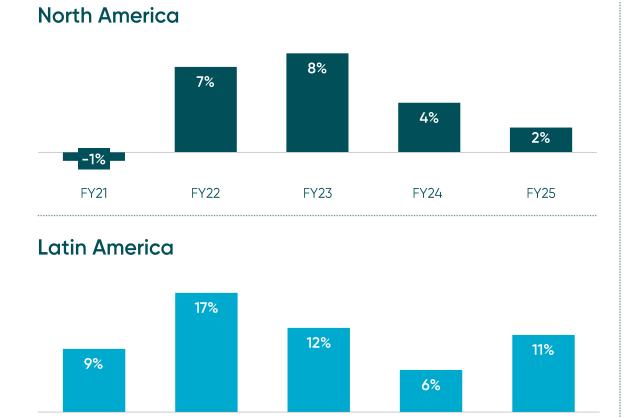
## Proportion of Total Porcine Volumes Under Royalty



<sup>1.</sup> PIC China's proportion of volumes under royalty in FY25 H1 was 59%.

## Porcine Royalty Revenue Growth

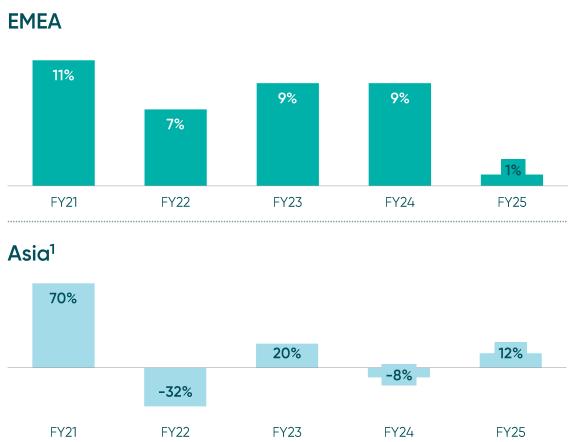




FY23

FY24

FY25



FY21

FY22

## Glossary

**Artificial insemination ('Al')** Using semen collected from a bull or boar to impregnate a cow or sow when in oestrus. Artificial insemination allows a genetically superior male to be used to mate with many more females than would be possible with natural matina.

**ASF** African Swine Fever.

Boar A male pig.

**CRISPR-Cas 9** Technology which accurately targets and cuts DNA to produce precise and controllable changes to the genome.

CO2e measure used to compare the emissions from various GHGs based on their global-warming potential, by converting amounts of other gases to the equivalent amount of carbon dioxide with the same global warming potential.

Farrow When a sow gives birth to piglets.

FCR Feed conversion ratio.

**FDA** The United States Food and Drug Administration.

**Gender skew** The ability to influence the proportion of offspring being of a particular sex.

**Genetic gain** The change of the genetic make up of a particular animal population in response to having selected parents that excelled genetically for important traits.

**Genetic lag** The amount of time required to disseminate genetic gain from a nucleus herd to the commercial customer.

Genetic nucleus A specialised pig herd, where Genus PIC keeps its pure lines. Pigs are genetically tested at the nucleus to select the best animals to produce the next generation. This is also referred to as an Elite Farm.

**Genomic bull** A bull which has been assessed through genomic testing. This typically refers to bulls which have not been progeny-tested.

**Genomics** The study of the genome, which is the DNA sequence of an animal's chromosomes.

**GHG** Gases that trap heat in the atmosphere are called greenhouse gases.

Gilt A young female pig, which has not yet given birth.

GGP/GP Great grandparent/grandparent.

In vitro fertilisation ('IVF') The fertilisation of an oocyte (or egg) with semen (outside an animal) in a laboratory for transfer into a surrogate.

Index/Indices A formula incorporating economically important traits for ranking the genetic potential of animals as parents of the next generation.

**IntelliGen** The technology platform used to process sexed bovine semen for ABS and third-party customers and commercialised by ABS as Sexcel.

Market pig equivalents ('MPE') Refers to a standardised measure of our customers' production of slaughter animals that contain our genetics with genes from each of the sow and boar counting for half of the animal.

**Multiplier** A producer whose farm contains grandparent sows. The farm crosses together two lines of grandparents, multiplying the number of genetically improved parents that are available for sale.

**NuEra** The ABS beef breeding programme and index designed to drive the customer's genetic improvement and deliver total system profitability for the beef supply chain.

PRP PRRS Resistant Pig.

PRRSv Porcine Reproductive and Respiratory Syndrome Virus.

**PSY Pigs** per Sow per Year. The average number of pigs weaned per litter multiplied by the average number of litters farrowed per sow per year.

**Scope 1 emissions** are emissions that result from directly burning fuels or emissions of GHG from sources owned or controlled by Genus.

**Scope 2 emissions** are in-direct emissions associated with the use or generation of energy in the form of electricity.

**Sexcel** The ABS brand of sexed bovine genetics produced using IntelliGen.

Sire The male parent of an animal.

Sire line The male line selected for traits desirable for the market.

Sow A female pig which has given birth at least once.

**Straw** A narrow tube used to package frozen bull semen.

**Terminal boars** The male pig that is used to mate with a parent female to produce a terminal pig.

**Trait** A measurable characteristic that may be a target for genetic selection.

**Unit** A straw of frozen bull semen or tube/bag of fresh boar semen sold to a customer.